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Siloam Springs Internal Medicine Selects Allscripts to Streamline Patient Care

Rock Solid Solutions provides support, experience and know-how

FAYETTEVILLE, Ark., Dec. 17, 2009 – After breaking ground on a new medical facility located at 1101-1 N. Progress Ave., the Siloam Springs Internal Medicine clinic made another “ground breaking” decision by selecting Allscripts *Electronic Health Record* (EHR) and *Practice Management* (PM) to enhance their ability to deliver exceptional patient care.

With more than 40 years of combined medical experience, David Estes, MD, and Ralph E. Meehan, DO, of Siloam Springs, share the belief that EHR technology is quickly becoming an indispensable part of the way physicians practice medicine. “By converting from paper medical records to electronic health records, we are able to capture data in an electronic format and share that data quickly and efficiently with in-house staff and other care providers such as radiologists and lab technicians,” stated Estes. “This ability to share data in a safe and secure way improves our productivity and ultimately improves patient care,” concluded Estes.

Additionally, EHRs allow physicians, nurses and office staff to streamline all aspects of practice management and patient care. Benefits include:

- Faster, more timely patient follow-up
- Faster and safer prescription writing
- Earlier access to hospital and lab data
- Easier to send patient charts to referring providers
- Quickly summarize all visit history into one simple, easy-to-read document

Siloam Springs acted now in order to be eligible for EHR incentive payments of between \$44,000 and \$64,000 per physician that first become available from the Centers for Medicare and Medicaid Services (CMS) in 2011, Meehan added. Under provisions of the [American Recovery and Reinvestment Act of 2009](#) (ARRA), CMS will pay the incentives over five years to physicians who adopt and demonstrate “meaningful use” of an EHR.

According to Meehan, he and Dr. Estes, along with their staff, selected Allscripts as their EHR provider not only because they believe the product will meet the “meaningful use” criteria, but because it is user friendly and reliable and because Allscripts worked locally with the information technology (IT) company, Rock Solid Solutions. “The staff at Rock Solid Solutions helped us every step of the way. From integrating clinical and business data to training us how to use the handheld tablet computers, we realized very quickly that we partnered with the right people,” stated Meehan.

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As the only authorized Allscripts reseller in the state, Rock Solid Solutions has teamed with Allscripts to provide Practice Management and EHR solutions. Additionally, Rock Solid Solutions handles data conversions for clients by converting patient data and scheduling information from previous billing systems to new systems. Based in northwest Arkansas, Rock Solid Solutions has plans to install multiple interfaces to hospitals across the state. The Rock Solid Solution team has experience installing a variety of EHRs, radiology, lab and billing systems. “Having worked in healthcare IT throughout my career, I’ve built a team that is uniquely prepared to oversee EHR installations,” stated Shannon Williams, founder and president of Rock Solid Solutions.

“While it is great to work with clients that embrace technology, it is very rewarding to partner with physicians and staff, like those at the Siloam Springs Internal Medicine clinic, who keep their focus on their patients, not new bells and whistles,” stated Williams.

About Rock Solid Solutions

Rock Solid Solutions is the only authorized Allscripts reseller of Practice Management and Electronic Health Record solutions in the state. With more than 25 years of combined experience, the Rock Solid Solutions team has consulted and worked closely with clinics, hospitals, physicians and dentists. Additionally, Rock Solid Solutions provides comprehensive IT services including computer and network services, telecommunications systems and cabling and audiovisual (AV) solutions. To learn more visit www.rss-it.net.

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