

Allscripts MyWay just reached 1,000 customers!

With 1000 customers strong and growing, it's no surprise that **Allscripts MyWay is quickly becoming the preferred, complete solution for small practices across the nation.**

Thanks to the world-class Allscripts Distribution Network, we are better poised to reach and capitalize on the nearly 200,000 small practices across the nation that need an EHR solution. But our current 1000 Allscripts MyWay customers are delivering for us today!

- Over 100,000 claims submitted per month via Allscripts MyWay or 1.2 million patient claims processed in the past 12 months.
- Nearly 60,000 scripts/month and growing 10% month over month.
- 700 Doctors are taking advantage of the hosted solution and enjoy 99.99% up-time guarantee, no on-site maintenance, secure data, system protection and no IT staff investment.
- The MyWay STAR reference program has grown by 300% in the past 12 months demonstrating a surge in satisfied MyWay users.
- Over 100 new MyWay customers sold per month by partners leveraging the world-class Allscripts partner program, sales & marketing tools and training.

Plus, the recent study by Leerink Swann, Healthcare Equity Research firm, stated that **"Allscripts' solutions are clearly dominating the small practice setting"** and that

“Most prospective customers in the survey were now looking at more than one Allscripts product, **we believe implying strength across the product set.**”

What's Coming?

Allscripts is committed to our portfolio of products and provides kudos to the Allscripts Channel Sales organization for a significant contribution in growing our base and market presence in this space.

With the current trend of our valued partners selling over **100 new Allscripts MyWay customers every month**, and their level of experience and tenure increasing, we look forward to continued success, increasing market share, and solid performance as we embark on the final quarter of our fiscal year.

This product and the Allscripts Distribution Network is a key Allscripts differentiator.

Our 1,000 MyWay clients celebrate the benefits of having a complete practice solution, and Allscripts is celebrating the rapid growth of our presence in the 1 - 3 provider space.

Let's keep cheering them on!

Jeff Surges

President, U. S. Sales